



PROFILE OF EATIGO CO., LTD.

Founded in 2013 by entrepreneurs of diverse nationalities (French, Singaporean Indian and Thai), Eatigo aims to connect empty stomachs to empty tables. Via its Iphone and android applications and website, Eatigo serves up time based discounts of up to 50% for all participating restaurants, every day at near 700 of the most popular dining venues in Bangkok, Pattaya and Singapore.

The discounts apply to every food item on the menu and can be booked at no cost whatsoever online without any credit card information and no coupons. It's as simple as that!

Restaurants join Eatigo in order to fill up their empty seats in off-peak hours and increase their profitability because Eatigo ensures they turn a profit on every single available table.

The business model effectively takes the tried and tested yield management principles of charging different prices at different times used successfully in the travel and hotel industries and applies them to the F&B sector.

Having seated over 2 Million diners Eatigo is the leading online reservation platform for restaurants in Thailand and Singapore. Eatigo was founder-funded across its seed stage and closed its Series A in December 2015.

The Series B by TripAdvisor followed in October 2016 bringing total funding to date to USD 15.5M.

With product-market fit proven and both hyper growth and positive unit-economics in place Eatigo is now getting ready to move into other markets across the region.

Co-founding Members of Eatigo:

Michael Cluzel, Chief Executive Officer
Siddhanta Kothari, Chief Financial Officer
Pumin Yuvachruskul, Director - Thailand
Judy Tan, Director - Singapore

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